

Key Performance Indicators
Port Oswego Authority
FY 2023-2024

1. Increase in revenue tons shipped through the Port of Oswego.

- The Port finished 2023 with an intake in December of over 74,000 tons of aluminum (over 100,000 aluminum ingots) which is a 243% increase during the same time since 2018.
- Grain exports continued to be strong with over 6,800 tons of corn exported by rail.

2. Increase in the activity of Intermodal Rail Transportation for Central New York.

- The Port rail car activity 246 rail cars of granite to support the US Army Corp break wall project.

3. Increase in Labor hours.

- Longshoremen hours (17,900) in 2023-2024 were down due to the historic year in 2022-2023. However, they were still essentially up from 1998 through 2021 years which has tendered up each year from 1999-2000 years.

4. Maximize Marina Activity through increases in slip rental, transient movement, and fuel sales

- The Port invested in a \$2.1 million marina on the site of the former Goble Dry Dock and Shipyard, adjacent to the Port's West Pier.

5. Be a center of excellence in efficiency and safety

- The Port has completed east dock repairs of \$1.2M in 2023 and is now engaged in 2024 repairs of 4M for the reconstruction of the west pier.

6. Maximize Port revenues and contribute a positive economic impact on New York State.

- A U.S./Canadian research study shows that, over the past five years, The Port of Oswego Authority made a \$513 million impact on the local and regional economy and supported 2,229 jobs by its maritime activity. The Port of Oswego generated \$201.2 million in wages, salaries, and local consumption expenditures for the regional economy.
- 2023 the Port was named by CenterState CEO as an Economic Champion - In recognition of its contributions to economic development in Central New York.