

Key Performance Indicators
Port Oswego Authority
FY 2022-2023

1. Increase in revenue tons shipped by water through the Port of Oswego.

- Total operating revenues of the Port increased by \$4,759,655 which is attributable to new aluminum traffic (25-26 ton ingots), grain ship/rail cars, and project cargo.
- Grain exports continued to be strong with the first grain ship out of the Great Lakes coming from Oswego.

2. Increase in activity of Intermodal Rail Transportation for Central New York.

- The Port rail car activity marked 634 transits with tonnage total of 30,971 ST.

3. Increase in Labor hours.

- Longshoremen hours in 2021-2022 were 10,470.75. In 2022-2023 they increased to 31,873 hours or a 204.4 % increase directly related to increased business.

4. Maximize Marina Activity through increases in slip rental, transient movement, and fuel sales

- Marina revenue increased by 45.9% from prior year.
- The Oswego Marina storage increased by 20% to \$70,232 from \$58,506.16 in 2021-2022.

5. Be a center of excellence in efficiency and safety

- The port completed east dock repairs and dock improvements which included new rail track.

6. Maximize Port revenues and contribute a positive economic impact on New York State.

- The Port signed an historic agreement with the U.S. Army Corps of Engineers to deepen the Port's harbor, expand its capabilities to ignite new growth and handle greater ship loads.
- The Port handled over 300 wind turbine tower sections and components in 2022 becoming a major supplier of green energy systems for New York.