

## **PORT OF OSWEGO AUTHORITY**

**Regular Board Meeting January 25, 2016 at 5:30 pm**

### **CALL TO ORDER**

Thomas Gillen – Secretary/Treasurer, Jerry Brown, Kirk Coates, John Smith, Kenneth Stevens, Zelko Kirincich - Executive Director, Linda Dehm – Counsel  
Excused - Terrence Hammill – Chairman, Michael Carroll – Vice Chairman, Dave Schermerhorn

### **PRESENTATION – Christina Callahan, Syracuse Hancock International Airport**

Christina Callahan, Syracuse Hancock International Airport Executive Director, spoke to the board about the airport, the authority, their recent history, some of the synergies that she has recognized and seen between Onondaga County, Oswego County and answered board member questions.

### **CONSENT AGENDA**

Mr. Smith made a motion to approve the consent agenda and Mr. Brown seconded it. Motion passed. Motion 01-25-1601

### **ADMINISTRATIVE REPORT – Executive Director & Administrative Services Manager**

We wanted to inform you of the \$500 Million URI Award that was recently awarded to the region. This year we have had a 5% increase in aluminum and anticipate a little bit higher increase for next year. We expect to see different types of ships and larger vessels here at the port from our customers. We've been getting a lot of inquiries from Canadians shippers and quoting imports on various products. Next year we anticipate greater than normal imports. We have opened up the former Price Chopper parking lot for the city to make available for off street parking while the city's parking ban is in effect. We have a hold harmless with the city and the city is responsible for plowing, along with securing and patrolling the lot. We are working on getting rid of the boats in the former Price Chopper lot that are abandoned. The property is in the process of being purchased for used as a business incubator site. The \$179,000.00 work at the U.S. Coast Guard Station has been completed and we will be seeing a 5% return on it. We have been very busy with the state mandated Minority and Women Owned Business Enterprise (WMBE) program. We have been speaking with people regarding potential warehouse opportunities. Overall seaway shipments have slowed down considerably this past year, yet we have been fortunate to maintained our market share. Some of the other commodities have gone down significantly. Aluminum is our future and grain will be our future as well as we are looking to increase both our import and export of it.

### **PRESENTATION – William Scriber, Port of Oswego Supervisor of Administrative Services**

William Scriber gave a brief presentation to refresh the board on a Request for Proposal (RFP) to do a multilayer solar installation that was done a while back. We now have a proposal from Entecco who was awarded the RFP to do a Purchase Power Agreement (PPA). He reviewed what is being proposed and what we're basically looking at doing. Entecco's proposal is part of a larger proposal that bundled us in with others to make it more competitive for us and also for the larger entity. They are proposing to put in solar panels of 110% of our usage. The panels will be installed on the warehouse roof where it will produce the electric and sell it back to the system at cost. When we need the energy we will buy it back from the grid. Our only responsibility is to purchase the power

back reduced rate from what we are at now. This will enable us to take care of all our electric needs at the port while seeing a ~\$800,000.00 savings over the life of a 20 year contract.

#### **CHAIRMAN**

No Report

#### **ATTORNEY**

No Report

#### **OLD BUSINESS**

Mr. Stevens made a motion authorize the Executive Director to enter into a Purchase Power Agreement with Entecco and Mr. Brown seconded it. Motion Passed. Motion 01-25-1602

#### **NEW BUSINESS**

No New Business

#### **EXECUTIVE SESSION**

Mr. Brown made a motion to go into Executive Session for purposes of discussion of real estate & personnel matters and Mr. Coates seconded it. Motion passed. Motion 01-25-1603

Mr. Coates made a motion to come out of Executive Session and Mr. Smith seconded it. Motion passed. Motion 01-25-1604

#### **ACTION FROM EXECUTIVE SESSION**

Mr. Coates made a motion to empower the Executive Director to hire the following: request from Citi (BOCES) for four students for internships over different periods of time, Assistant Auto Mechanic and Maintenance Leader; and Mr. Brown seconded it. Motion 01-25-1605

#### **SPEAKER**

Ray Hibbert, Vice President of the ILA 1570A, addressed the board to thank the port for the great equipment that is provided to them to operate now; it makes doing their job easier and more efficient. Mr. Hibbert stated that he would like to have committees on both sides sit down and negotiate a new local contract prior to the expiration of the master contract next year.

#### **ADJOURN**

Mr. Stevens made a motion to adjourn and Mr. Coates seconded the motion. Motion passed. Motion 01-25-1607



Thomas Gillen, Secretary/Treasurer