

PORT OF OSWEGO AUTHORITY

Regular Board Meeting June 20, 2016 at 6:00 pm

CALL TO ORDER

Terrence Hammill – Chairman, Kirk Coates – Vice-Chairman, Thomas Gillen – Secretary/Treasurer, Jerry Brown, Kenneth Stevens, Zelko Kirincich - Executive Director, Mike Shanley – Counsel, Linda Dehm – Counsel

Excused - Dave Schermerhorn, John Smith

CONSENT AGENDA

Mr. Stevens made a motion to approve the consent agenda and Mr. Smith seconded it. Motion passed. Motion 06-20-1601

PRESENTATION

Joe Mocciano & Lester Burt, of Bowers & Company CPA's, presented the FY 2015 – 2016 Audit to the Board of Directors.

Mr. Stevens made a motion to approve the 2015-2016 Annual Audit as presented by Bowers & Company CPA's and Mr. Brown seconded it. Motion Passed. Motion 06-20-1602

ADMINISTRATIVE REPORT – Executive Director & Administrative Services Manager

Rail work continues with replacement of track and switches, along with putting in automated switches and heaters which will help in the winter months. They are still working on the new security system and taking care of issues that we are still experiencing. We have submitted a number of grants including one to redo the security gate. The plan is to move the guard shack to the outside gate. We have also submitted a rather large grant for work on the Intermodal Center. There is all new track there as well. We have acquired some property and are looking to acquire some more properties. The grant we went after was a 9 million dollar grant. No commercial rail road grants were selected this year, but we spoke with the state and we are able to use some of the money out of the larger money we received for the Oswego Intermodal Center. The idea is to secure the area, raise the berm and add some parking; along with providing for a waterfront area. We are still having issues with kids accessing the shoreline and interfering with operations. There is a new ship bringing aluminum here. The aluminum now comes to us by barges and ships. The ship has a motor system that works well, unless they are having issues. The ships are faster more fuel efficient than the barges. The last ship had issues with their cables which delayed the unloading process. Labor costs due to the delay will be passed along to the owner. We recently had a meeting with a representative from World Bank. The aluminum is traded on a daily basis on the stock exchange. They were making sure that we have strict inventory procedures in place to safe keep the aluminum. Our attorney is reviewing the contact. I recently traveled to Antwerp, Ghent and Bruges. I need to get out getting trade. It's important for them to see you. You need to get out, communicate and get back to them when you tell them you will. I have been quoting things like beer tanks and other products. Part of the issue is our cost, they are up there. Our customers also look at appearances, is the place clean, organized and how do we treat our customers. The HwyH20 conference is coming up in the fall. We will be discussing contract and negotiations in executive session.

CHAIRMAN

Terry recognized George Lloyd's knowledge and ability to answer all the questions that were asked by the World Bank representative. Handed out information on the Governor's & Premiers Release Maritime Strategy – Regional Initiative Seeks to Grow the Maritime Transportation System. The document was three years in the making by the state governors and the Canadian provinces on maritime traffic. This is what the Great Lakes and St. Lawrence River System is intending to follow as the plan for the future.

ATTORNEY

No Report

OLD BUSINESS

No New Business

NEW BUSINESS

Mr. Brown made a motion to amend the motion authorizing the Executive Director to enter into a Commodities Services Agreement with Standard Charter to include subject to counsel approval and Mr. Gillen seconded it. Motion Passed. Motion 06-20-1603a

Mr. Brown made a motion to authorize the Executive Director to enter into a Commodities Services Agreement with Standard Charter subject to counsel approval and Mr. Coates seconded it. Motion Passed. Motion 06-20-1603b

SPONSORSHIPS/DONATIONS

Mr. Gillen made a motion to consider and approve a sponsorship of one team and one tee & green sign for the 2016 Greater Oswego-Fulton Golf Social for the amount of \$600.00 and Mr. Coates seconded it. Motion Passed. Motion 06-20-1604

Mr. Coates made a motion to consider and approve a sponsorship of one team and one hole for the 2016 United Way of Great Oswego County Golf Tournament for the amount of \$700.00 and Mr. Brown seconded it. Motion Passed. Motion 06-20-1605

EXECUTIVE SESSION

Mr. Gillen made a motion to go into Executive Session for purposes to discussion matters litigation, contact negotiations and related matters and Mr. Brown seconded it. Motion passed. Motion 06-20-1606

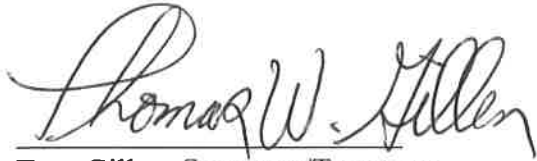
Mr. Stevens made a motion to come out of Executive Session and Mr. Coates seconded it. Motion passed. Motion 06-20-1607

ACTION FROM EXECUTIVE SESSION

No Action

ADJOURN

Mr. Brown made a motion to adjourn and Mr. Coates seconded the motion. Motion passed. Motion
06-20-1608

A handwritten signature in cursive script that reads "Thomas W. Gillen". The signature is written in black ink and is positioned above a horizontal line.

Tom Gillen, Secretary/Treasurer